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the buyers' personal tastes.

**FALL 2018** 

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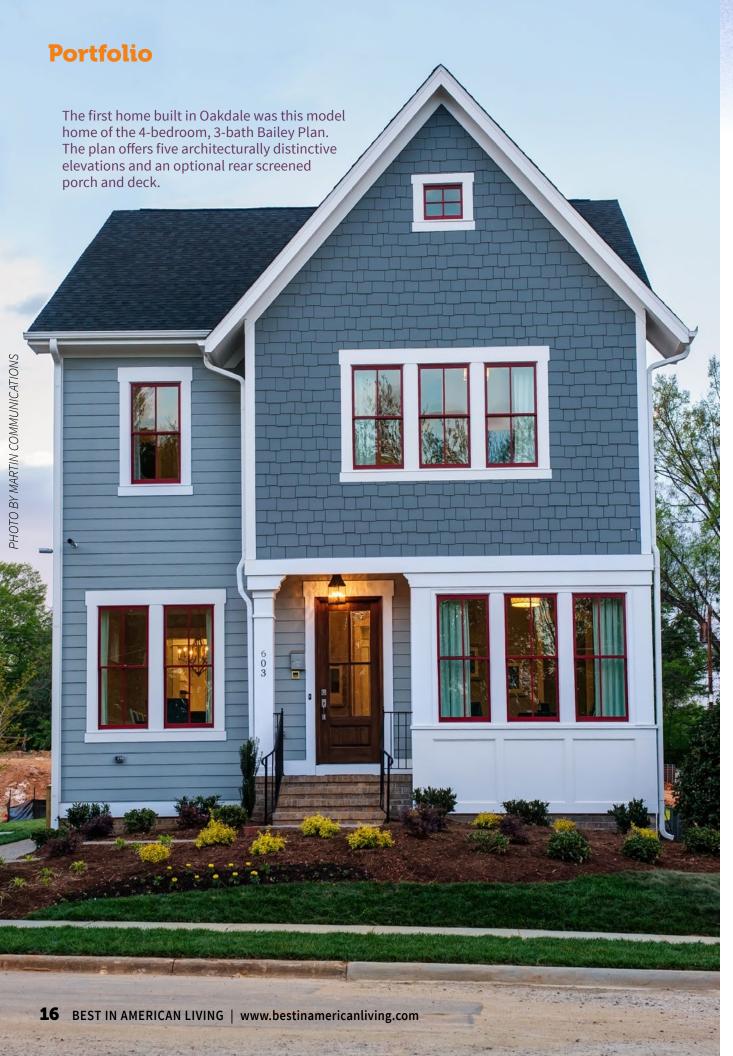




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city center and the N. Person Street corridor. Adjacent to N. Person Street, and just one mile from the epicenter, Raleigh's oldest neighborhood, Mordecai, was called out in 2016 as the new "Hot Hood" by *Money* Magazine.

PHOTO BY MOTION PADS

These areas have been carefully reacting to the fast rate of transition, being mindful not to erase the rich history of the city during the redevelopment process.

A move toward infill development is one example of the ways local developers are looking to grow in Raleigh's dense downtown core.

### A VISION FOR REVITALIZATION

In 2014, partners Community Properties and Robuck Homes purchased 71 post-World War II rental units near the growing Person Street District. Nicknamed "Tiny Town," the units were in extremely poor condition and heading toward condemnation.

"The existing communities adjacent to the rental units had beautiful and often historic homes, but it was my belief that the condition of the rental units was holding back the community reinvestment around the property," **Above:** To encourage community, every home in Oakdale offers either front porch or back porch living areas.

To date, only one home in Oakdale features this front entry design. It aptly represents local community values in terms of elegance and stateliness.



Downtown Raleigh sits to the southwest from Oakdale at Mordecai. This aerial view shows the community's progress in 2016.

said Jack Morisey, president of Community Properties.

Tiny Town would soon be home to 56 single-family home buyers who were excited to experience modern living within walking distance to local shops and restaurants. This vision, paired with purposeful architecture and community connection, drove the success of what is now Oakdale at Mordecai, the Best in American Living 2017 Community of the Year.

The developer forged connections with the builder, architect, land planner, and interior designer to not only develop and build quality single-family homes, but also to care for buyers and the neighbors affected by the project. Having unity on the ultimate goal proved to be the solution time and time again, as the reality of navigating an infill neighborhood took front and center.



#### **MEETING CHALLENGES HEAD-ON**

The developers quickly encountered perception issues, small home site hassles, and construction headaches. The 7.5-acre site sits between the historic Oakwood and Mordecai neighborhoods. These neighborhoods are full of older homes with exceptional character and a diverse population that highly values the uniqueness of their communities. Advance

communication proved very effective at heading off undesirable press coverage about how the homes would look, how construction crews would interfere with daily life, and how Oakdale would ultimately fit into the neighborhood.

Morisey met with the Mordecai Citizens Advisory Council to explain architectural concepts for the homes, which were priced in the \$600,000 – \$800,000 range. He reinforced

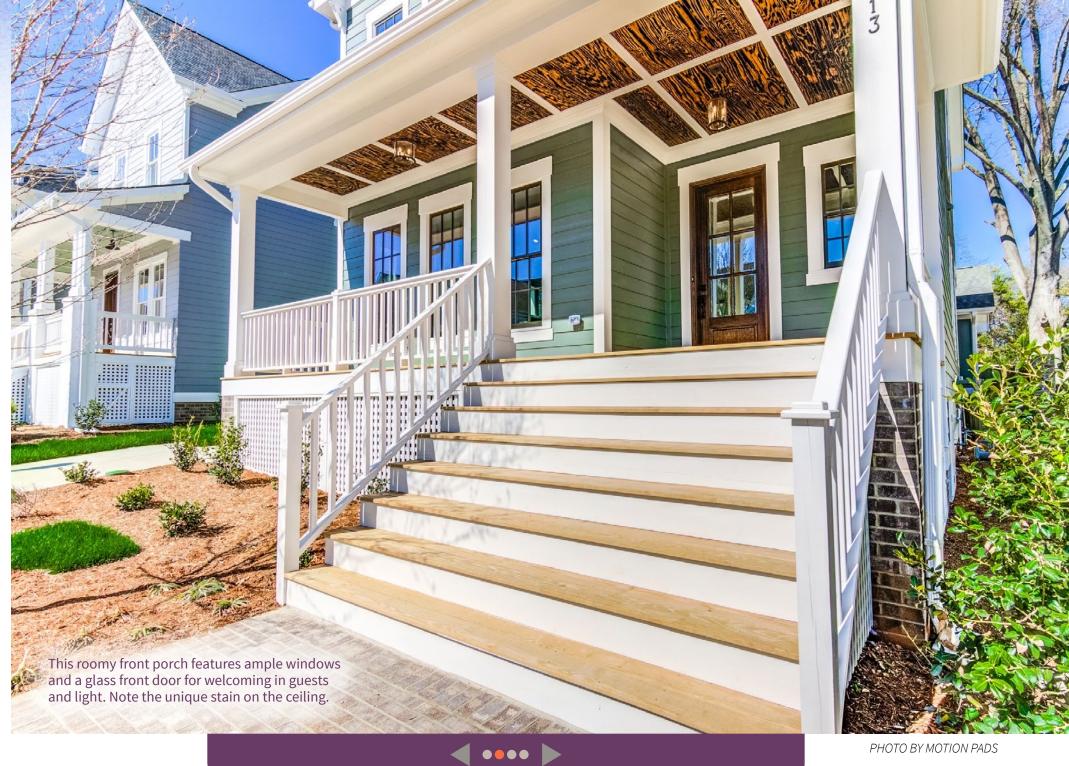


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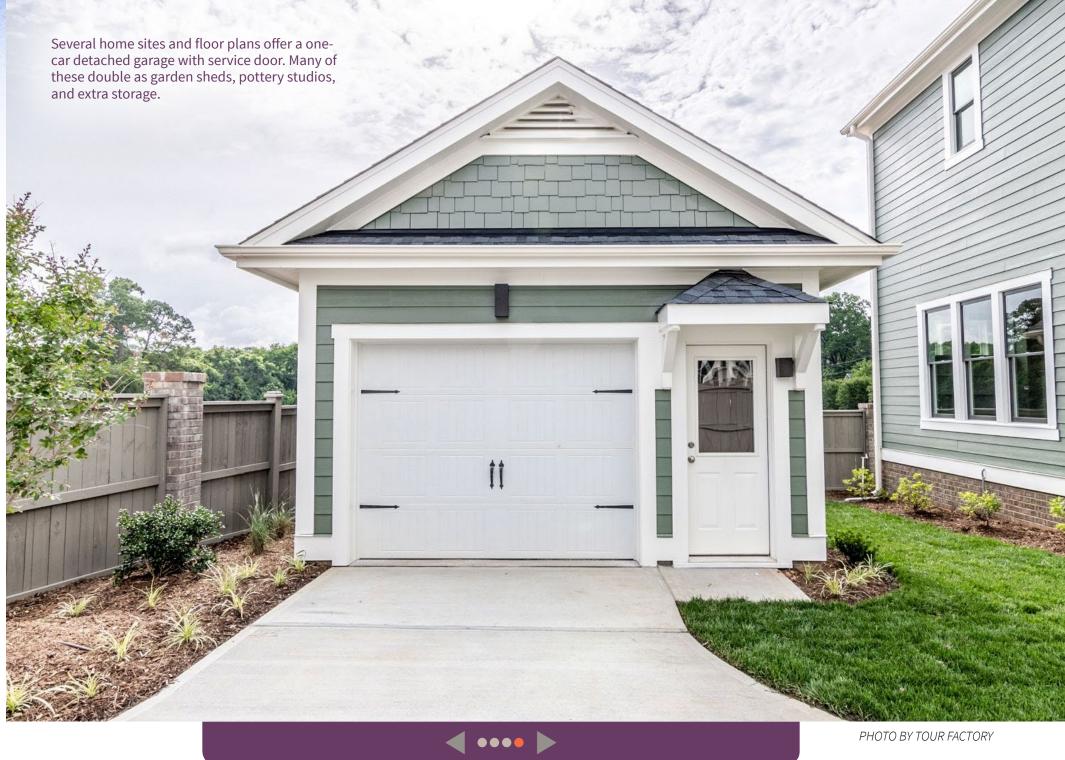


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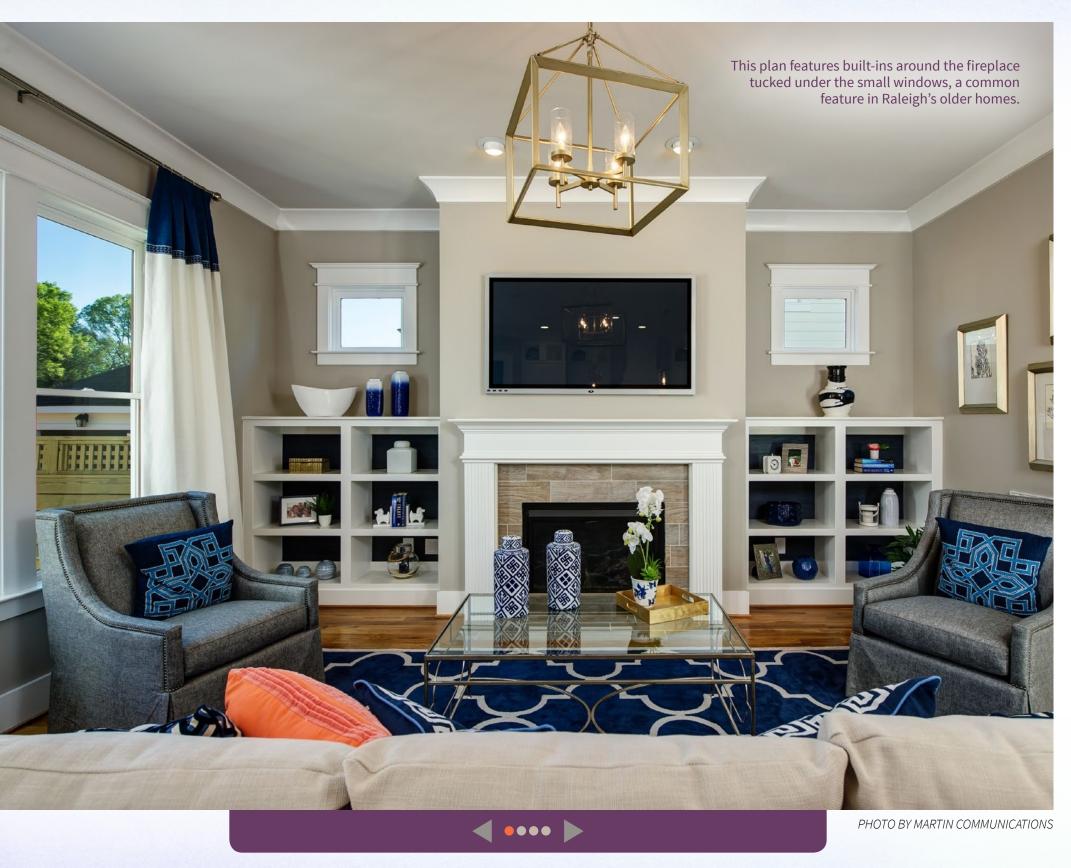


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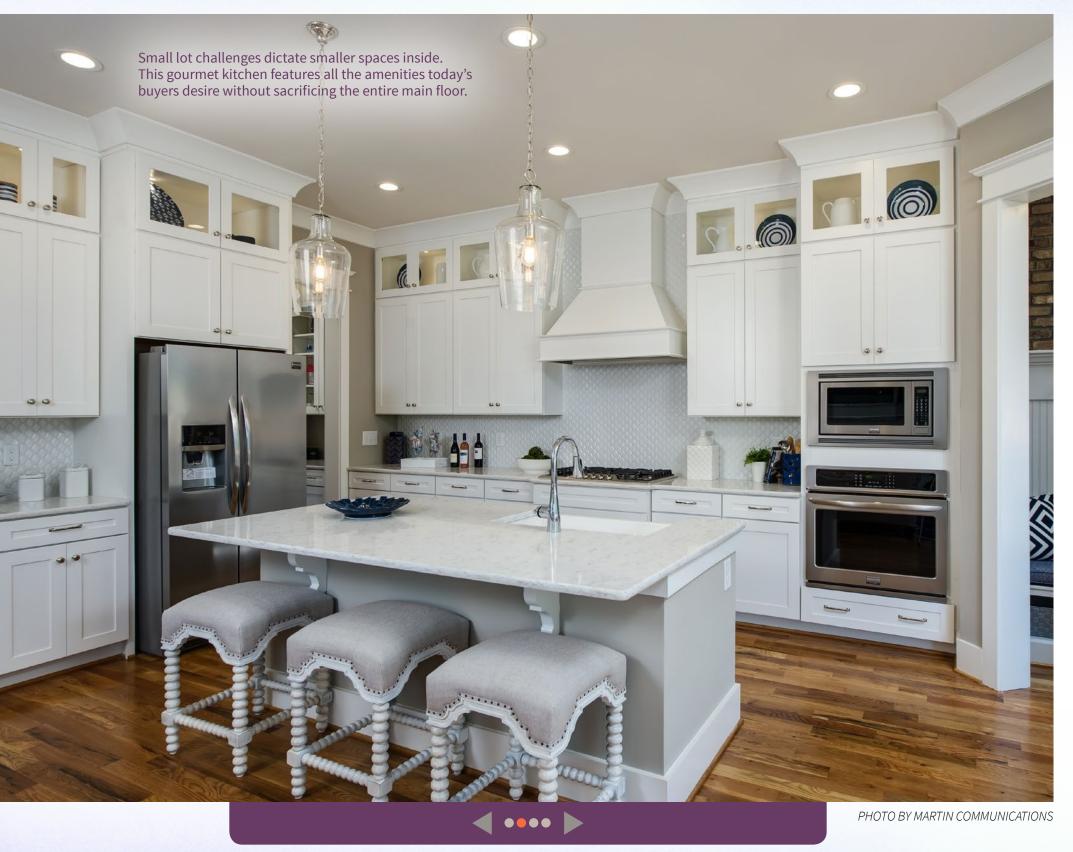


Oakdale is just a six-minute walk to the North Person Street District, with its restaurants, eclectic locally owned shops, and the nonprofit urban Raleigh City Farm.

how Robuck Homes appreciated the character of the surrounding communities, with its Bungalow, Craftsman, and influences from Tudor Revival and Dutch Colonial styles, and would apply this to the homes in Oakdale. Thoughtful communication at the right times helped establish trust and goodwill with neighbors very early on in the project.

With tight streets and small home sites (the average site is .12 acre), the streetscape required making important choices about placement of garages and driveways. Robuck Homes paid close attention to the views from front to back of the house, as well as window placement along the sides of each home.

"The diversity of streetscape was a design challenge that we took very seriously," said Chip Bishop, general manager of Robuck Homes. "Going through this exercise early on brought unprecedented solutions for congested living, such as rear detached garages, low-maintenance yards, custom storage sheds, and sidewalks: a must for modern downtown living."





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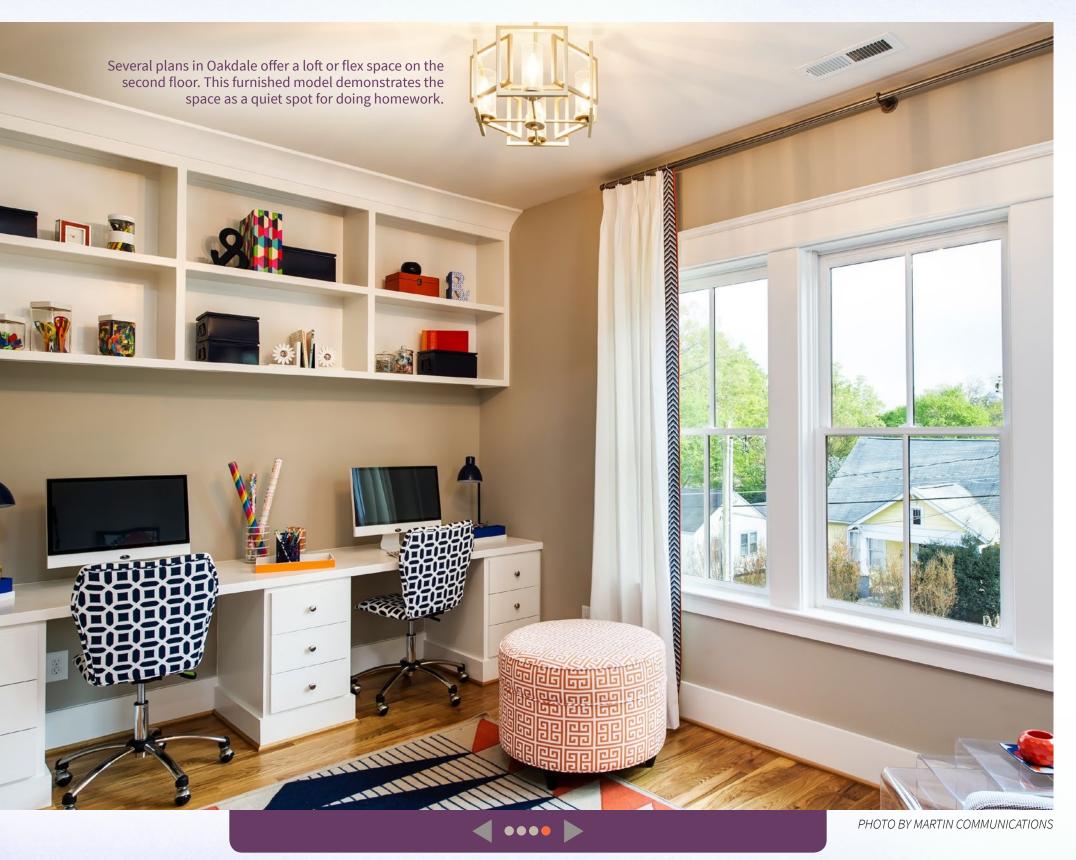


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PHOTO BY AERIAL LOOK

Who would live in Oakdale at Mordecai? The team already knew most of that answer—the target buyers were young families, move-up buyers, and empty nesters—and was prepared to build homes for people who value community. Outside, it was all about fitting in with historical architecture. Inside the 2,300 – 3,000-sf homes, the goal was

to transcend tired expectations with custom features to provide a better flow for today's consumer. Home buyers were greeted with open kitchens, generous storage, and private, fenced backyards.

Oakdale at Mordecai is a modern formula for how to rebuild and sustain community in an existing urban setting. A drive through the neighborhood may reveal the work of a single home builder, but "each home is so different from the next, it feels like a custom neighborhood," Bishop said.

Oakdale is visually stunning and desirably located. Most importantly, it's a place for families who want to live in Raleigh, created by people who live in Raleigh.

> **Meredith Horner** is marketing manager for Fonville Morisey Barefoot New Home Sales and Marketing in Raleigh, North Carolina.



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